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# An introduction to NFP, an Aon Company

Supporting your business and your people in  
Ireland, the UK and around the globe



*“Our solutions will help your business grow whilst protecting your most valuable assets - your people.”*

*Our intention isn't to be the biggest, but to be the most personal.”*

**Matt Pawley**  
President, NFP-Europe





**Gemma Saunders**  
Director of HR and Operations

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# We're a people-solutions business

✓ **We're agile**

The way we structure our business, the way we educate our people, and the way we've created our solutions, mean that we can move quickly to adapt to any changes that you face.

✓ **We're personal**

NFP was born out of lots of entrepreneurial businesses joining together, and that culture of being entrepreneurial, being personal, and adding value through relationships, has never changed.

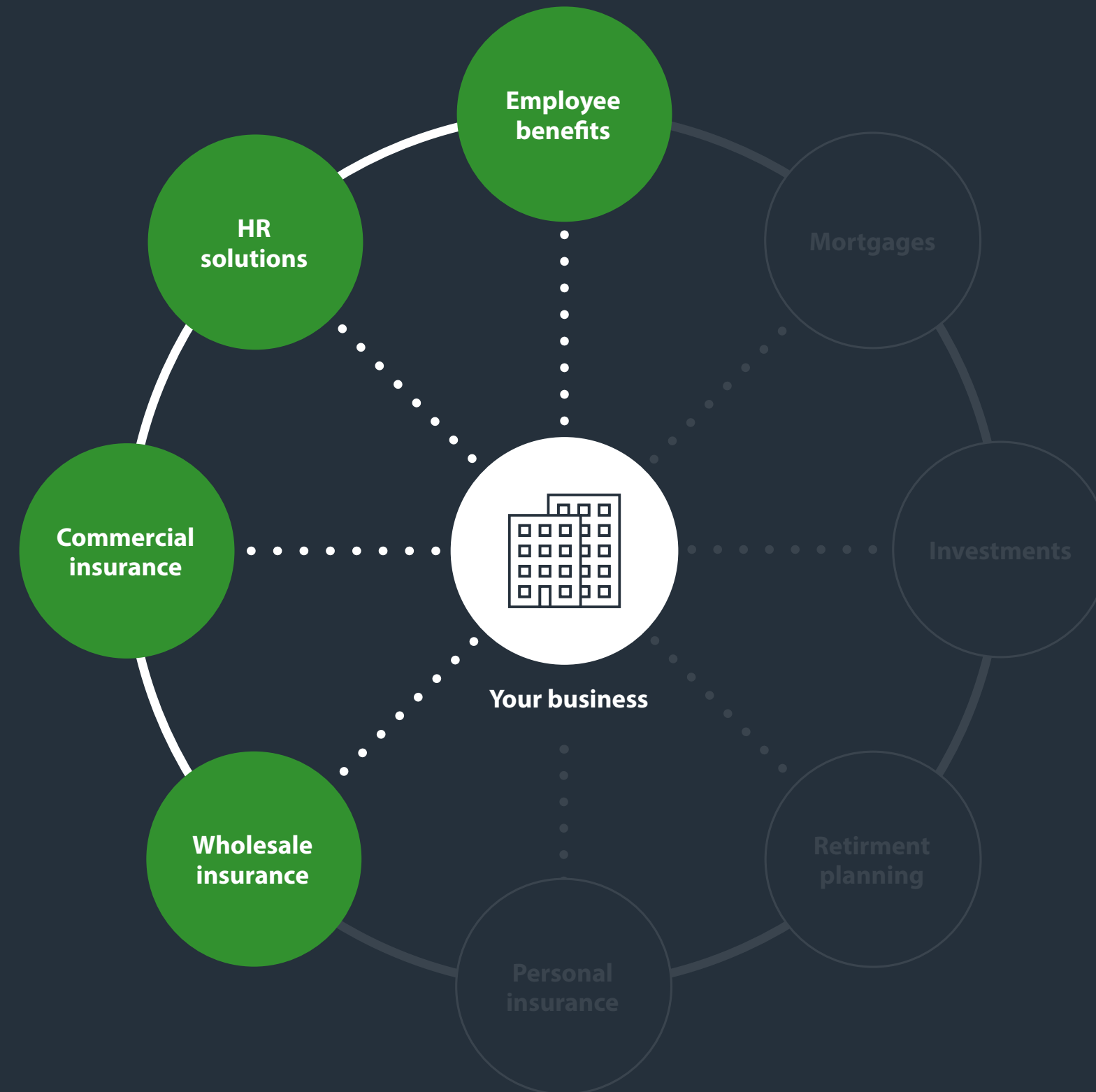
✓ **We find solutions**

The solutions could be ours, they could be from our partners, or you might just need a sounding board, but it's all part of our service. We strive to achieve good outcomes, rather than trying to find products we can place with you.

# Solutions for your business

We offer a complete package of complimentary services for your business, tailored to your industry, and designed to support and protect your most valuable assets - your property, your people and your customers.

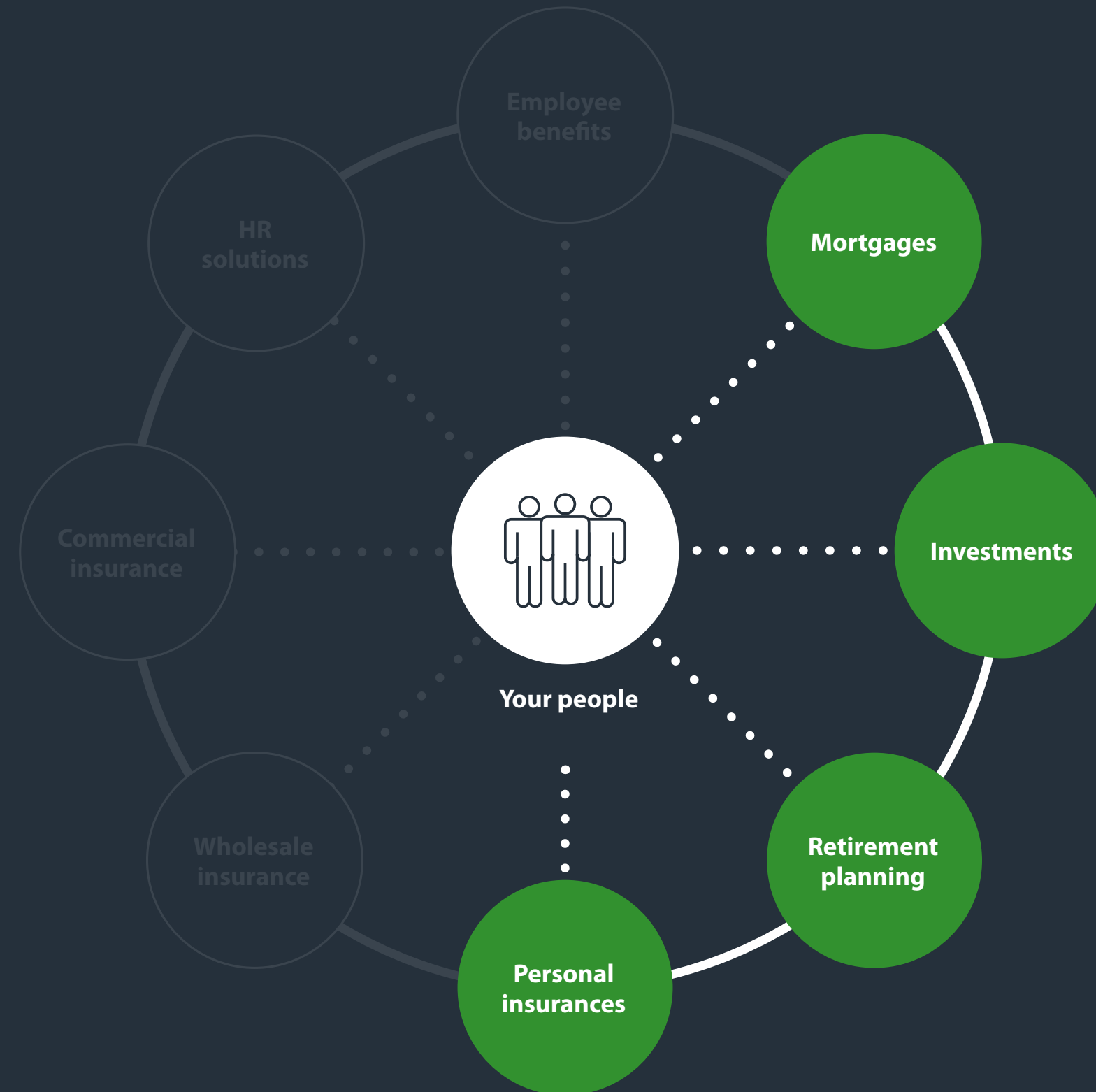
Our network of business partners can help you ensure you are legally compliant, covered for the unexpected, competitive in the battle for talent, and supported to develop your managers and teams, to help your business grow.



# Solutions for your people

Alongside our extensive range of commercial and business services, we are also able to fully support you and your people with a portfolio of personal and individual solutions.

Whether they're looking for career support, securing protection for their family and assets, or preparing for retirement, our team of expert advisers are here to support your people at every step of their journey.



# Supporting you in Ireland, the UK and around the globe

We've spent more than 20 years building teams of experts in offices around the world. Here in Ireland and the UK, we have over 450 employees across 15 offices, but our 7,700+ global employees have the knowledge and expertise you need for success, whatever your location.

## Supporting you in all your locations

NFP can help you in all environments – economic, geographic and cultural. Our international reach and experience, combined with our fast-paced, nimble approach, means that as your business or personal portfolio grows, and you face unexpected challenges, there's a good chance we'll have seen them, we'll have solved them for clients before, and we'll be able to solve them for you.

## A trusted, hands-on partner

We prioritise long-term, trusted relationships over short-term gain. We'll help you to overcome your challenges and uncertainties, by using active listening, hands-on guidance, specialised expertise and human connections, to build tailored solutions that are exactly right for you.

**\$2.5+**  
**billion**  
global revenue  
(2023)

**7,700+**  
global employees

**450+**  
employees in  
Ireland and the UK

**15**  
offices in Ireland  
and the UK



**Colm Power**  
Managing Director - Employee benefits

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# Employee benefits

Tailored employee benefits strategies, designed for your workforce

Our employee benefits team provide an end-to-end service, from crafting, evolving and managing your benefit strategy, to using our brokerage skills and provider relationships to find the best solutions for your needs, right through to creating and implementing a financial wellbeing programme for your staff. Wherever your business is on its journey, we'll be there with you - whenever you need us.

## Our employee benefits consultants can help you with:

- ✓ Employee benefits and pension strategy
- ✓ Workplace financial wellbeing
- ✓ Employee engagement
- ✓ Workplace pension management
- ✓ Employee benefits management
- ✓ Global employee benefits strategy



# Health and wellbeing

Specialised health, dental and vision insurance for your people

Our tailored company health and wellbeing programmes are designed to best support your people. With specialist product and market knowledge, we'll work to craft the best strategies for your employees focusing on what matters most – their health.

## Our health and wellbeing consultants can help your business with:

- ✔ Group health insurance, dental, vision and cash plan design
- ✔ Overall employee benefits strategy in conjunction with our colleagues
- ✔ Benchmarking and full market reviews for new and existing clients
- ✔ Benefits design, ongoing management and administration
- ✔ Tailored health and wellness programmes





**Sarah Pittman**  
Head of Client Partnerships

# HR solutions

Helping you improve performance through people

Whether you're undergoing organisational change that will impact your people, or you need to introduce fit-for-purpose policies and structures that support modern day working practices, or you want to support the professional development of your leaders and teams - we're here to help.

## HR solutions designed to help your business:

- ✓ Manage organisational change and restructuring
- ✓ Improve the performance of your people
- ✓ Strengthen your leadership team
- ✓ Outsource HR projects and support your in-house HR team
- ✓ Enhance employee engagement
- ✓ Become a destination employer

*This is a service provided by NFP's  
HR solutions team at Connor Consultancy.*



# Commercial insurance

Helping you protect your business assets

NFP help corporate and professional clients to manage risk through our client-focused partnership approach. The team take an entrepreneurial and innovative philosophy to meeting clients' insurance and risk management needs.

We have in-house specialists to provide the required knowledge and advice you need. Among others, our specialisms include domiciliary homecare, real estate, waste and restructure. Through our diverse expertise, we can support businesses of all sizes, across many industries and sectors.

## Our commercial insurance team can help your business with:

- ✓ Property damage
- ✓ Liability insurance
- ✓ Consequential loss
- ✓ Motor fleet

## With specialisms such as:

- ✓ Domiciliary homecare
- ✓ Real estate
- ✓ Waste industry
- ✓ Restructuring/ Insolvency facility





**Stephen Mills**  
Head of Corporate Broking

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# Wholesale insurance

Helping you mitigate your risks

Here at NFP, we have a strong reputation for writing complex and difficult to place risks for brokers. With 30 years of expertise and an impressive record for quality delivery, we can help you to write business that you might otherwise need to decline, with quick turnaround and speedy documentation.

## Our wholesale insurance team can help you with:

- ✓ Combined liability
- ✓ Commercial property including non-standard risks
- ✓ Property with fire stopping or building regulation issues
- ✓ Marine contractors
- ✓ Excess liability
- ✓ Renewable energy
- ✓ Life science risks including clinical trials
- ✓ Unoccupied property

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# Financial lines insurance

Your clients trust your advice. You can trust us to protect your business.

We specialise in placing highly complex professional indemnity, directors & officers, and crime & cyber cover policies, for both Irish and international financial institutions. We can cater for all professions, including distressed and complex risks as well as risks with challenged claims experiences.

## Our financial lines team can help find solutions for:

- ✓ Insurance Brokers
- ✓ Accountants
- ✓ Architects
- ✓ Design & Construct
- ✓ Engineers
- ✓ Estate agents
- ✓ Information Technology
- ✓ Media Risks
- ✓ Financial Institutions
- ✓ Solicitors
- ✓ Quantity Surveyors
- ✓ Miscellaneous Professions

 [nfireland.ie/insurance](https://nfireland.ie/insurance)

**Andrew Quinn**  
Head of Financial Lines



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# Mortgages

Providing guidance and advice around mortgages and protection

Whether you have people in your business that are buying their first home, moving up the property ladder or looking to switch to a better deal, the world of mortgages can be a confusing and daunting place.

With our specialised mortgage seminars, our team of experts are here to make the world of mortgages easy to understand for your people, whilst providing them with information from someone they can trust.

## Support for all types of mortgages:

- ✓ First time buyers and home movers
- ✓ Switchers
- ✓ Buy-to-let investments
- ✓ Self build projects

 [nfireland.ie/mortgages](https://nfireland.ie/mortgages)



**Colin Rockett**  
Team Lead Mortgage Advisor



**Sinead Cullen**  
Head of Wealth & Financial Planning

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# Lifetime financial planning

For your people, their families, and business

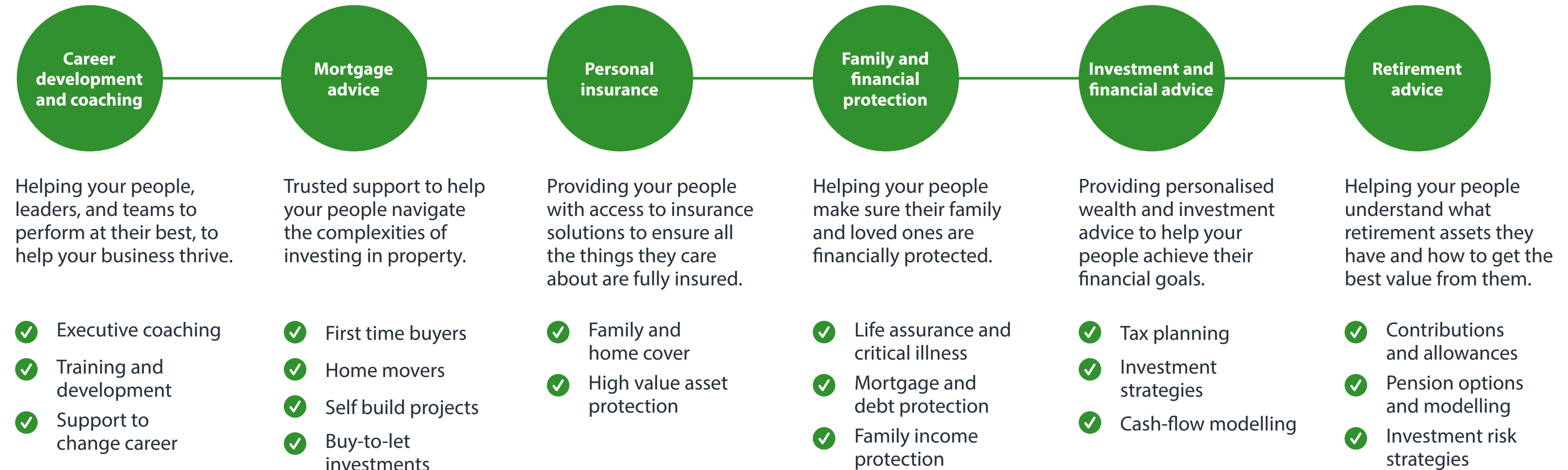
Your people may not be able to predict the future, but with the right partner they can be prepared for whatever may come their way. We all have different financial aims and objectives that depend on our lifestyle and goals, and the likelihood of achieving these depends upon a viable financial plan. Our expert advisors know how to help you put plans into practice and keep track of possible challenges, from the big picture to the smallest details.

## Our team can help your people:

- ✓ Evaluate their financial goals and create a complete lifetime financial plan
- ✓ Implement a personal savings or investment strategy
- ✓ Review and assess their pension pot and discover their date of financial independence
- ✓ Plan for retirement and manage their income once they retire and beyond
- ✓ Estate plan and manage an inheritance tax bill
- ✓ Support them through any unexpected life events

# Solutions for your people

Supporting the people within your business, from hire to retire



# Our approach

Building the fundamentals to transform your business

At NFP, we focus on making sure we get exactly the right solutions for each and every one of our clients. And that doesn't happen in one conversation. Our process ensures that we're able to fully understand your business needs, and work alongside you to deliver first class service.



## 01. Gain insights

- ✓ Understanding your business
- ✓ Listening to your goals
- ✓ Understanding your challenges



## 02. Strategise

- ✓ Design a strategy for your business
- ✓ Detailed costings and fees
- ✓ Supply service level agreement



## 03. Onboarding preparation

- ✓ Introduce key service contacts
- ✓ Confirm dates and milestones
- ✓ Outline service delivery plan



## 04. Implement

- ✓ Engage with providers
- ✓ Organise documentation
- ✓ Put in place a timeline of events



## 05. Go live

- ✓ Work with your team to go live with your solution
- ✓ Ensure all stakeholders are communicated with



## 06. Service delivery

- ✓ Answer day-to-day queries
- ✓ Keep you informed of industry updates
- ✓ Provide ongoing cost and service analysis

Strategic consultant

Strategic consultant

Delivery and account management team



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# Find out more

Speak to your NFP consultant to discuss how we can support your business and your people in Ireland, the UK and around the globe

## Ireland

-  [www.nfpireland.ie](http://www.nfpireland.ie)
-  [enquiries@nfpireland.ie](mailto:enquiries@nfpireland.ie)
-  +353 1 210 0210

## UK

-  [www.nfp.co.uk](http://www.nfp.co.uk)
-  [enquiries@nfp.co.uk](mailto:enquiries@nfp.co.uk)
-  +44 121 236 9900



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